



ADP MEETING *of the* MINDS

SUNDAY, MARCH 19 – WEDNESDAY, MARCH 22, 2017

Manchester Grand Hyatt San Diego



WELCOME TO

ADP® Meeting of the Minds 2017

Dear Valued Client,

I'd like to take this opportunity to extend a personal invitation for you to join us at the ADP® Meeting of the Minds 2017 conference (ADP MOTM) at the Manchester Grand Hyatt San Diego, March 19-22. Whether you are new to ADP, a longtime client, or exploring a new partnership with ADP, take advantage of this excellent opportunity to network and gain insights on Human Capital Management (HCM) that can help your workforce and organization thrive.

ADP MOTM enables you to view ADP's latest innovations as well as trends across all HCM disciplines. Exchange ideas and share success stories with over 1,400 HR, payroll, benefits, workforce and talent management professionals from other large businesses that partner with ADP. Choose from 175 educational sessions to help you develop the skills and receive the certifications you need to attain new milestones in your professional development. Connect with the inspirational messages of our outstanding featured speakers.

Of course, you will have plenty of time during the conference to enjoy the face-to-face networking and fun that makes ADP Meeting of the Minds such an extraordinary experience.

Please plan now to attend this most important educational and networking event of the year. Take home the latest best practices, techniques, and HCM strategies across all HCM disciplines. Gain added value from your ADP solutions and your relationship with ADP.

We look forward to seeing you in San Diego!

Sincerely,

Dave Imbrogno
President, National Account Services
ADP, LLC



CONFERENCE HIGHLIGHTS

ADP's Exclusive Conference for New and Longtime Clients

ADP Meeting of the Minds is designed specifically for ADP clients from large organizations with 1,000+ employees. In 2016, over 1,400 individuals gathered at ADP MOTM to exchange ideas, share success stories, and learn from industry and ADP solution experts. Don't miss this year's opportunity to see the latest ADP innovations and solutions, and trends in HCM — then take specific tips, techniques, and strategies back to the office to help you and your team improve your workforce and your organization.

AT ADP MOTM, YOU'LL BENEFIT FROM:

- Messages and insights from world-class speakers
- More than 175 sessions — including ones that match your areas of interest
- Hands-on training from ADP solution experts
- ADP Solutions Lab to help you make the most of your current ADP investment
- ADP Innovation Lab providing a glimpse of our next-generation designs
- In-depth demos of new offerings including HCM, Talent Management, and Health Care Reform requirements
- Regulatory updates from legislative and compliance experts
- Multiple networking opportunities
- Continuing Education Credits available
- Exceptional evening events that provide networking opportunities in addition to lively entertainment

② REASONS TO ATTEND

Why Attend ADP Meeting of the Minds 2017?



Heighten your Human Capital Management (HCM) skills across all HCM disciplines. Connect with other ADP clients, industry leaders, and ADP solution and service experts at ADP's exclusive client-only event.

LOOK AT THE EXTENSIVE BENEFITS THAT CAN HELP MAKE A DIFFERENCE FOR YOU AND YOUR ORGANIZATION.

1. Learn about HCM trending topics in sessions including: ACA, compliance, global, reporting and analytics, social and mobile technologies, and talent acquisition and management.
2. Earn valuable Continuing Education Credits. Earn your payroll and HR recertification credits. Full details on credit hours will be available in December.
3. Network face-to-face with your peers at the Welcome Reception, Conference Community Service Project, the Client Extravaganza, Discussion Forums — and more!

With 175 sessions to choose from — including topics on HR, payroll, benefits, global, talent management, and more — you'll leave ADP Meeting of the Minds with HCM insights to help your workforce and organization thrive.



YOUR DAILY AGENDA

2017 Daily Conference Agenda

ADP Meeting of the Minds 2017 offers a broad range of learning and networking opportunities. This agenda will help you easily keep track of all activities, including meals and special events.

ADP MOTM 2017 CONFERENCE AGENDA

SATURDAY, MARCH 18, 2017

8:00 AM – 5:00 PM Registration/Information Desk Open
8:30 AM – 5:00 PM Focus On Training

SUNDAY, MARCH 19, 2017

7:30 AM – 9:00 PM Registration/Information Desk Open
8:30 AM – 5:00 PM Focus On Training
2:00 PM – 7:00 PM Solutions Lab
2:00 PM – 7:00 PM Partner Pavilion Open
2:15 PM – 3:15 PM Concurrent Sessions
3:30 PM – 4:30 PM Concurrent Sessions
4:45 PM – 5:45 PM Concurrent Sessions
6:00 PM – 6:45 PM New Attendee Orientation
7:00 PM – 9:00 PM Welcome Reception

MONDAY, MARCH 20, 2017

7:00 AM – 7:45 AM Breakfast
7:00 AM – 6:30 PM Solutions Lab
7:00 AM – 7:00 PM Registration/Information Desk Open
8:00 AM – 9:30 AM Opening General Session
9:30 AM – 10:00 AM Break in Foyers
9:30 AM – 6:30 PM Partner Pavilion Open
10:00 AM – 11:00 AM Concurrent Sessions
10:00 AM – 5:00 PM Focus On Training
10:00 AM – 5:00 PM Benefits Summit
11:15 AM – 12:15 PM Concurrent Sessions
12:15 PM – 1:15 PM Lunch
1:30 PM – 2:30 PM Concurrent Sessions
2:30 PM – 3:00 PM Break in Foyers
3:00 PM – 4:00 PM Concurrent Sessions
4:15 PM – 5:15 PM Concurrent Sessions
5:30 PM – 6:30 PM Networking Reception and Conference Service Project
6:30 PM Explore San Diego on Own

TUESDAY, MARCH 21, 2017

6:30 AM – 7:15 AM Wellness Activity
6:30 AM – 6:30 PM Registration/Information Desk Open
7:30 AM – 4:00 PM Executive Strategy Summit
7:45 AM – 8:30 AM Breakfast
7:45 AM – 4:30 PM Solutions Lab
8:30 AM – 4:30 PM Partner Pavilion Open
8:45 AM – 9:45 AM Concurrent Sessions
8:45 AM – 5:15 PM Focus On Training
10:00 AM – 11:00 AM Concurrent Sessions
11:00 AM – 11:30 AM Break in Foyers
11:30 AM – 12:30 PM Concurrent Sessions
12:30 PM – 1:30 PM Lunch
1:45 PM – 2:45 PM Concurrent Sessions
3:00 PM – 4:00 PM Concurrent Sessions
4:00 PM – 4:30 PM Break in Foyers
4:30 PM – 5:30 PM Concurrent Sessions
6:30 PM – 10:00 PM Client Extravaganza at Petco Park

WEDNESDAY, MARCH 22, 2017

7:30 AM – 12:30 PM Registration/Information Desk Open
7:30 AM – 8:30 AM Breakfast in General Session
7:30 AM – 12:30 PM Solutions Lab
8:30 AM – 10:00 AM Closing General Session with Client Awards
10:30 AM – 4:30 PM Focus On Training

(Agenda Subject to Change)



Highlights and Session Information

At ADP Meeting of the Minds 2017, you'll find hands-on training, educational sessions across all of the HCM disciplines, and regulatory updates from legislative and compliance experts. You'll also have a great time networking and mingling with people who work in the same industry and use the same products and services that you do.

EVENT HIGHLIGHTS

First-Time Attendees: ADP MOTM has a special event exclusively for first-time attendees on Sunday, March 19th. The New Attendee Orientation Session from 6:00PM - 6:45 PM is designed specifically to help make your first ADP Meeting of the Minds a valuable and unforgettable experience. We'll even be giving away a fabulous prize to one lucky first-time attendee, so make sure you don't miss out!

Educational Sessions: This year's ADP Meeting of the Minds conference is all about learning, engaging, and connecting to build expertise across all HCM disciplines — HR, payroll, benefits, talent, and more. We offer you 175 educational sessions and in-depth training opportunities, including dozens of Focus On Training sessions. Interact with industry and product experts for practical

tips and in-depth information you need to capitalize on your ADP investment and lead the way in your organization. Earn valuable Continuing Education Credits to reach new milestones in your professional development and education.

Class Levels: All ADP Meeting of the Minds sessions are categorized based on your recommended familiarity with ADP solutions:

- Beginner/All Levels
- Intermediate
- Advanced

Session Registration

After you complete your conference registration, follow the instructions to sign up for the sessions of your choice. Many sessions fill up quickly (especially Focus On Training and Test Drive classes). Select your sessions early so you don't miss out on your favorites.

SESSION TRACKS INCLUDE:

- **Benefits:** Addresses a broad range of topics for the benefits professional, including information on Health Care Reform, retirement plans, as well as ADP product-specific sessions.
- **Global:** Includes discussions of global best practices and ADP services to address the ever-expanding trend toward globalization.
- **Human Resources (HR):** Provides insight on HR trends and best practices, as well as how to leverage ADP solutions, analytics, and benchmarking to simplify and optimize HR processes to help build a better workforce.
- **Payroll and Time & Labor Management (TLM):** Focuses on making the most of your investment in ADP's Payroll, TLM, and tax-related solutions.
- **Personal and Professional Development:** Offers unique opportunities to enhance your personal and professional skills.
- **Talent Management (Talent):** Covers industry trends as well as solutions to help manage recruiting, screening, onboarding, Form I-9, performance, succession, learning, and compensation planning.

CLASS TYPES:

- **Case Study:** Detailed look at one project or implementation with best practices and lessons learned along the way.
- **Client Panel:** Client participants compare and contrast best practices on a variety of topics.
- **Discussion Forum:** Client-led session to exchange peer-to-peer ideas, share information and best practices, and discuss industry trends.
- **Focus On Training:** In-depth, training classes at no extra charge to your organization.
- **Getting the Most Out Of:** Discuss the existing version of the solution to help attendees maximize usage.
- **Standard:** General learning; ADP or third party led.
- **Test Drive:** Hands-on overview of product features and functionality.



Highlights and Session Information

ADP MEETING OF THE MINDS CONFERENCE APP

Put all conference information right at your fingertips:

- View and update your personal agenda
- Review session information and complete session evaluations
- Hotel maps
- Speaker details
- Important announcements
- Exhibitor Partner Pavilion information
- Network with other attendees

Check back approximately one month before the conference for information on how to download this app to your mobile device.



PARTNER PAVILION AND ADP SOLUTIONS LAB

The Partner Pavilion is a valuable part of ADP Meeting of the Minds. It showcases ADP and our partner solutions, products, and services that can help you conquer many of your business challenges across the spectrum of HCM capabilities.

The ADP Solutions Lab, located near the Partner Pavilion, is where you can have an ADP expert answer questions about your current ADP solutions.

Networking Activities: When you attend ADP Meeting of the Minds, you will not only receive hours of valuable education, but also discover an outstanding environment to connect with other ADP clients, including those in your industry. You'll have plenty of time to network during meals, discussion forums, the Welcome Reception, and at the Networking Reception on the night of our group Conference Service Project.

And you won't want to miss the Client Extravaganza at a venue that is bigger than life — Petco Park, the state-of-the-art Major League Baseball stadium in the heart of downtown San Diego. Walk on the field where MLB's best played the 2016 All-Star Game. Enjoy ballpark cuisine, fantastic "live" music, and an evening that was created for a good time and great memories. Join ADP for this extravaganza that is sure to be one for the books!



Hotel and Travel Information



ACCOMMODATIONS:

Your destination for ADP Meeting of the Minds 2017 is the Manchester Grand Hyatt San Diego, located just minutes from the San Diego International Airport. The hotel is also convenient to many of San Diego's most popular attractions — the San Diego Zoo, SeaWorld, Petco Park, Seaport Village, Balboa Park, harbor tours, nearby Coronado Island, and the Gaslamp Quarter, the city's widely acclaimed dining and entertainment district.

Manchester Grand Hyatt San Diego

1 Market Place, San Diego, CA 92101

Tel: +1 619-232-1234

Fax: +1 619-233-6464

[Additional information about the resort can be found here.](#)

[Book your resort reservation here.](#)

Extending Your Stay: Can't get enough of the gorgeous San Diego area? Take advantage of our discounted ADP MOTM \$249 plus tax nightly group room rate, offered four days before and four days after the ADP MOTM event, **subject to availability**.

Guarantee/Cancellations: To reserve a hotel room at the Manchester Grand Hyatt San Diego, click the link on the hotel accommodations portion of your registration, or go to the Hotel and Travel tab on the conference website. Registering for the conference does **not** automatically reserve a hotel room. You will be asked for a credit card to guarantee your hotel room. One night's room rate will be charged to your credit card three days prior to your arrival.

Cancellations within 72 hours of arrival, a "no show," or an early departure from the hotel will incur a penalty of one night's room rate and tax. Guest rooms will be released if a reservation is considered a "no show" on the expected arrival date.

Please note that a limited number of rooms are held at the discounted conference rate. These rooms fill up quickly so it is important that you reserve your accommodations early to guarantee your room rate, as well as room availability, at the conference venue.



Hotel and Travel Information

Travel to ADP Meeting of the Minds: You are responsible for making your travel arrangements using your organization's preferred reservation method.

All Air Travelers: Please be aware that you may be denied boarding if the name on your driver's license/photo identification and airline ticket do not match. You are responsible for securing your required travel documentation.

Arrival/Transfer Information: Please arrange your ground transportation between San Diego International Airport and the Manchester Grand Hyatt San Diego. Taxis are available at the airport. Fare is approximately \$15 plus gratuity one-way.

DESTINATION INFORMATION:

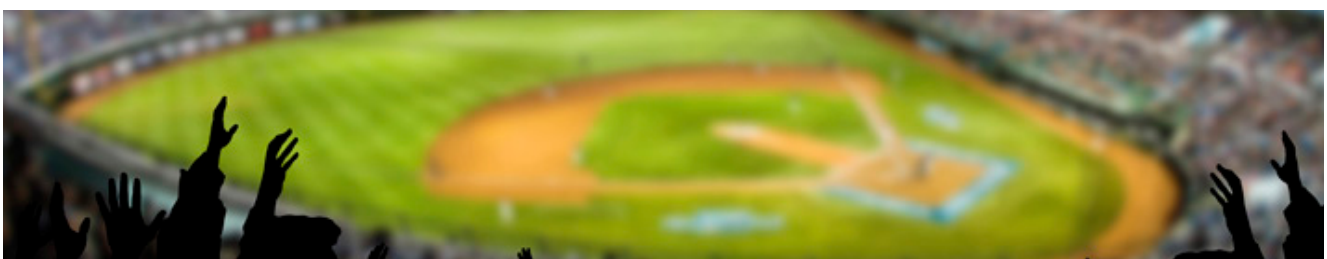
Climate: The climate in March is comfortable with daytime temperatures in the mid-60s and overnight lows around 50. For local weather, click on www.weather.com.

Clothing: Business casual attire is appropriate for sessions and functions during ADP Meeting of the Minds. Sportswear, jeans, and comfortable walking shoes are appropriate for venturing out on your own and for the Client Extravaganza. Also, plan to pack a sweater or jacket for cooler evenings.

Medical Information: Please advise us of any special needs when registering for the conference. In consultation with your own physician, please consider your personal medical needs whenever you travel. Be sure to pack all medications in your carry-on luggage.

Time Zone: San Diego, CA, is in the Pacific Time Zone. During the conference, when it is noon in San Diego, it is 1:00 PM in Denver, 2:00 PM in Chicago, and 3:00 PM in New York.

Optional Activities: San Diego is filled with fun places to visit including the San Diego Zoo, Sea World, Petco Park, Seaport Village, Balboa Park, harbor tours, nearby Coronado Island, miles of beaches, the historic Gaslamp Quarter, and much more. You may choose to extend your trip and enjoy all that is offered. The following website can help you get the most out of your stay. [Visit the San Diego area.](#)





CALENDAR OF EVENTS

Special Events

SUNDAY, MARCH 19

Welcome Reception | 7:00 PM – 9:00 PM | Attendees: Inclusive | **Attire:** Business Casual

ADP® officially welcomes you to ADP Meeting of the Minds 2017 at a superb Reception, that celebrates the relaxing, laid-back vibe of San Diego and having fun in the warm California sun.

Enjoy excellent food and libations. Kick off your networking opportunities. Make sure you're present for the Suite Upgrade Giveaway Drawing!

MONDAY, MARCH 20

Networking Reception & Conference Service Project | 5:30 PM – 6:30 PM

Attendees: Inclusive | **Attire:** Business Casual

Join ADP and your ADP Meeting of the Minds colleagues for a special and fulfilling event with networking and conference service to benefit a charity. What better opportunity for so many like-minded and caring individuals to make a difference for those in need.

Begin this evening at a networking reception, followed by participation in the Conference Service Project — full details to come. Visit our Partner Pavilion and the Solutions Lab after breakout sessions and before heading out to explore San Diego. Try one of the many superb restaurants and entertainment venues in the renowned Gaslamp Quarter, within easy walking distance from the hotel.

TUESDAY, MARCH 21

Client Extravaganza at Petco Park | 6:30 PM – 10:00 PM | Guests: \$300 per person

Attendees: Inclusive | **Attire:** Casual

The ADP MOTM 2017 Client Extravaganza will take place at a venue that is bigger than life — Petco Park, the state-of-the-art Major League Baseball stadium in the heart of downtown San Diego. Since its opening in 2004, Petco Park has been the home of the San Diego Padres and a preferred venue for world-class concerts and other entertainment gatherings. This year, on this special evening, it will be the exclusive venue of the ADP MOTM Client Extravaganza.

Stroll into the park and you immediately see why this site is so special. Walk on the field where MLB's best played the 2016 All-Star Game. Enjoy ballpark cuisine, fantastic "live" music, and an evening that was created for a good time and great memories. Join ADP for this extravaganza that is sure to be one for the books!



SIGN UP ONLINE

Conference Registration

Registration is simple. Make sure to register early so you get all of your favorite sessions and confirm your attendance for special events, including the Client Extravaganza.

Your credit card will be charged upon completion of registration for conference fees and event guest fees. The charges on your statement will be listed as "Maritz Travel." If you indicated you would be paying by check and your check has not been received by February 16, 2017, your credit card will be charged.

CONFERENCE FEES:

Early Bird Registration

\$1,699/person • November 2016 – January 6, 2017

Early Bird, Small Group Registration (2-4 attendees from the same organization)

\$1,649/person • November 2016 – January 6, 2017

Early Bird, Large Group Registration (5 or more attendees from the same organization)

\$1,599/person • November 2016 – January 6, 2017

Standard Registration

\$1,799/person • January 7, 2017 – March 19, 2017

Small Group Registration (2-4 attendees from the same organization)

\$1,749/person • January 7, 2017 – March 19, 2017

Large Group Registration (5 or more attendees from the same organization)

\$1,699/person • January 7, 2017 – March 19, 2017

Guest Registration – Client Extravaganza

\$300 • November 2016 – March 19, 2017

Note: Group discounts are subject to attendance verification prior to the conference.



SIGN UP ONLINE

Conference Registration

CONFERENCE CANCELLATIONS AND CHANGES

- Registrants who cancel by **January 13, 2017** will receive a full refund.
- Registrants who cancel from **January 14 – February 16, 2017** will receive a 50% refund less a \$75 administrative fee.
- Registrants who cancel starting **February 17, 2017** will not receive any refund. Guest fees are nonrefundable.

Changes: You may substitute another person from your company should a registrant be unable to attend. All cancellations and substitutions must be submitted through the ADP MOTM website by selecting the Return Visitor Services tab or by emailing your written cancellation/substitution to ADP_MOTM2017@travelhq.com.

FULL CONFERENCE REGISTRATION PACKAGE INCLUDES:

- Full-conference attendance, including choice of sessions
- Hands-on Focus On Training sessions (advance sign up required)
- Access to General Sessions
- Entrance to the Partner Pavilion during open hours
- Meals and refreshment breaks in conjunction with the conference agenda
- All conference materials/giveaways
- Access to selected PowerPoint presentations (post-conference)
- Continuing Education Credits for attending the conference
- Entrance to the Welcome Reception
- Entrance to the Networking Reception and Conference Service Project
- Entrance to the Client Extravaganza



www.motm.adp.com

@adp | #ADPMOTM

ADP and the ADP Logo are registered trademarks of ADP, LLC. ADP A more human resource. is a service mark of ADP, LLC. All other trademarks and service marks are the property of their respective owners.
Copyright © 2016-2017 ADP, LLC. ALL RIGHTS RESERVED.