



An IT consultancy finds room to grow after leaving Gusto

After 25 years in IT, Derrick Fisher and a colleague decided they should be in business for themselves. At YSL Technologies, they offer tech staffing, cyber security, project management, database support and everything in between. Find out why Derrick made the move to RUN Powered by ADP®.

Gusto couldn't pay contractors quickly

When I started the company, I was looking for a payroll provider who could get me out of the gate. I just needed someone to help me run payroll and keep track of taxes. The cost of doing business with Gusto was minimal, so I figured they would do the job until I started to grow.

But Gusto's lack of flexibility caused a problem pretty quickly. When it came to paying contractors, the fastest option Gusto gave me was three to five days. If I ran payroll on a Friday, my contractor might not get paid until the following Friday, and that was an issue for me—and my contractors.

I knew I could grow with ADP®

I talked to at least four other providers and ADP just felt like the best fit for what I needed. Not only did they give me the option to pay my contractors faster, they had all these other services that I could take advantage of as I grow. I figured as long as I had some kind of onboarding and self-service functionality for employees, I could scale up to the other services as needed. With ADP, I knew I wouldn't have to jump around year after year to different providers.

Now, I'm able to pay my contractors the next day. And payroll in general takes minimal effort. It's not cumbersome at all — it doesn't take 30 steps to run and confirm payroll. With RUN Powered by ADP, I have a more robust, flexible product that can accommodate my needs so I can focus on other things.

I would tell anyone that ADP is a good option to go with. I'm happy with what they're offering, and I can't imagine why I would need to switch.


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Derrick Fisher
CEO




Quick facts


 **Name:** YSL Technologies

 **Industry:** IT Consulting

 **Established:** 2019

 **Employees:** 4

 **Location:** Columbia, MD

 **Website:** YSL-Tech.com



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YSL TECHNOLOGIES