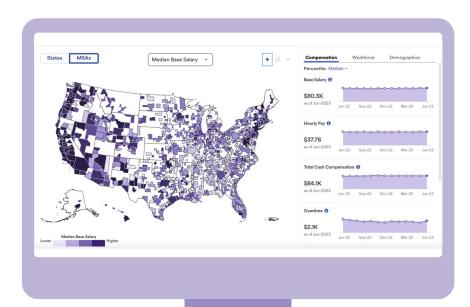
ADP® Compensation Benchmarks

Elevate your compensation strategy with accurate, real-time data and comprehensive coverage



ADP Compensation Benchmarks aggregate and anonymize **monthly pay data** of over 40 million people, delivering real-time insights and unmatched market and job coverage.



40M+

ADP U.S. payroll records

9,000+

job titles spanning **1,000+** industries

Better coverage means more precision and confidence

In a recent study¹, Harvard University and University of California, Berkeley found that users of ADP Compensation Benchmarks had superior compensation estimate results than those using other pricing methods.

Set the right salary

▲ 2x

2.5%

Accuracy rate of setting the right salary Average increase to market pay among under payers

Save money

16%

Fewer instances of market overpays for new hires

▼5.4%

Average reduction in wages among over payers for new hires

Take the guesswork out of market pay





fairness and equity



Retain your top employees



You hire 100 new trucker drivers per year.

Before using ADP Compensation Benchmarks

Average starting salary = ~\$52,000



Compensation Benchmarks

After using ADP

Savings for the organization

New average starting salary = \$50,000



\$200,000

The cost of ADP Compensation Benchmarks for a 5,000 employee company = **~\$72,000**



Return on investment (ROI)

Workers paid equitably

4x People who indicate they have no intention

of leaving their job and who believe they're paid fairly are 4x more likely to recommend their company as a place to work.2

Workers not paid equitably

individuals who do not feel that their

2 out of 5

pay is equitable are in the process of leaving their organization.3

3.4x less likely to be fully engaged

Workers who believe their pay is unfair are

Leveraging precise benchmarks elevates your compensation strategies for hiring, retention, engagement and pay equity,

Visit <u>adp.com</u> to learn more.

resulting in more optimal outcomes.

1. Harvard Business Review: Why Your Organization Should Use Salary Benchmarking by Zoe B. Cullen, Shengwu Li and Ricardo Perez-Truglia

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2. ADPRI Today at Work: Talent Branding 3. ADPRI Today at Work: What is the Truth About Pay?

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